# Athira Nair

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## Summary

Accomplished Content Manager with 10+ years of experience in journalism and content strategy & development. Team player with collaborative leadership skills; mentor to young hands.

Recognised for creating well-researched, creatively envisioned content which has accomplished specific goals for multiple media platforms.

#### **Experience**



#### **Senior Manager - Content**

Dec 2021 - May 2023 (1 year 6 months)

trica, a subsidiary of LetsVenture, is a Bangalore-based private market investments firm and equity management SaaS platform.

- Headed B2B content marketing initiatives enabling effective communication with the clientele that consisted of family offices, UHNIs, and other startup investors.
- Led the content management, research, writing, editing, and proofreading of long-form content (including yearly/quarterly reports on the ecosystem) for building brand visibility and thought leadership.
- Authored and published sector-specific articles, covering industries like SaaS, Space-tech, Blockchain/ Web3, etc. as well as drove the copy writing for social media marketing.
- Planned and conducted interviews with prominent VCs, fund managers, and entrepreneurs, for content that strengthened engagement via blog and social media in text, video, and graphic formats.
- Composed written content for digital media initiatives like email campaigns and newsletters with exclusive content for the investor ecosystem, generating a dozen leads for potential investments over 15 months.
- Oversaw PPT presentations for investor-pitches, which added more than 20 new investors to the company's network in just six months.
- Drafted and reviewed press releases and media statements for the company, and supported all marketing communications initiatives.

#### **Content Consultant**

Freelance

Jan 2021 - Dec 2021 (1 year)

- Delivered blog posts for Amazon India after interviewing individuals in its ecosystem and creatively narrating their stories.
- Produced web content in text and video formats for the founder of an NGO, using iMovie for video editing and Canva for graphic design, thus boosting their digital presence.
- Started and maintains a book blog on Instagram where I review and recommend fiction across genres, while also building a network of bibliophiles.

#### Senior Correspondent - MAKERS India

YourStory Media

Aug 2019 - Jan 2021 (1 year 6 months)

MAKERS India was a collaboration between YourStory & Verizon Media.

- As part of the core-team, visualized and directed the overall content strategy, and built the brand from the ground up in India.
- Hired new writers and developed a team to produce high quality, impactful content focused on women's stories.
- Provided support to the desk by editing and often reworking the content, and curating the content for better website traffic through SEO .
- Authored and published articles analyzing political, social, cultural, and economical developments in India in the context of women's experiences and LGBT+ rights, and advocating gender equality.
- Streamlined content planning by coordinating with interviewees, and ensured timely publication as per the partner-agreement.
- Collaborated with various in-house teams for video production and events planning.

## Senior Correspondent

YourStory Media

Sep 2015 - Jan 2021 (5 years 5 months)

YourStory is a the go-to media platform for the Indian startup community.

- Enhanced the quality of the content with exclusive, in-depth, data-driven feature articles on the Indian startup ecosystem, government policies, and on growth of sectors like e-commerce, mobility platforms, clean-tech, consumer tech, and more.
- Interviewed and profiled hundreds of entrepreneurs, fund managers, angel investors, venture capitalists, and change-makers in India and abroad, including Alibaba CEO Daniel Zhang, Amazon India head Amit Agarwal, and Booking.com (ex)CEO Gillian Tans.
- Spearheaded daily publication of listicles and weekly publication of lifestyle pieces via Wordpress by coordinating with the editorial team.

- Played a significant role in transforming the editorial content to boost monthly pageviews from 3 million to 12 million between 2015 and 2020.

## **ET** Correspondent

The Economic Times

Dec 2014 - Aug 2015 (9 months)

- Reported daily news, communicating regularly with civic bodies and other organisations relevant for journalists.
- Covered events, and authored feature stories on real estate, sustainability, workplaces, lifestyle, technology, startups, and more, at India's most-circulated business newspaper.
- Successfully met deadlines for filing articles daily, ensuring flawless English and catchy storytelling.

#### Sub-Editor

The Hindu

Jun 2010 - Aug 2012 (2 years 3 months)

- Edited news copies in the national desk and regional desk by implementing fact-check, text editing, spell-check, rewriting, grammar corrections, and page making, diligently for the most respected English language newspaper in India.
- Ensured that the pages go to print on time, as per the company's strict deadlines, overseeing the night shift team for the same.

#### **Education**

## University of Bristol

Master of Science (MSc), International Relations and Affairs, Gender 2012 - 2014

## Asian College of Journalism, Chennai

Post Graduate Diploma in Journalism Jul 2009 - May 2010

## Sacred Heart College, Cochin

BA English (with Copy Editing) Jun 2006 - May 2009

#### Skills

Report Writing • Business Journalism • Content Marketing • Copy Editing • Storytelling • Creative Writing • Brand Development • Copywriting • Video Editing • Research Skills